HARAKAT No.32,Summer 2007

: / / : / / :

A Sociological Reflection on Commercialization of Sports

M.M.Rahmati¹ (Ph.D) *University of Guilan*

Abstract: Sporting goods and services like other goods are subject to market forces. Commercial view on sports however, has rarely challenged. Furthermore, current approaches in sports and social belief have not paid serious attention to commercial aspects of sports. Therefore, there is not an important reflection on modern and critical thought about commercialization of sports. Current non-critical thoughts and attitudes about sports and commercialization have aimed to perpetuate established privileges and interests such as hierarchical control and production of interest. Commercialization trends in sports are so important and so extended that usually are accepted with no question and doubt. Some intellectuals believe that sociologists must challenge in some performances of the sport. This article, with a review of sports sociological literature, has tried to study the interaction between sports and commercialization. At first, it reviews the sports commercialization concept, and then describes the theoretical and empirical relations between sports and commercializations

Key Words:

Sports Commercialization, Sponsorship, Alienation, Monopoly.

^{1 -} Email : mahdi.rahmati@gmail.com

ر بریشه کاه علوم اینانی و مطالعات فریخی پر تال جامع علوم اینانی

1 - Sponsorship

^{1 -} Commercialization
2 - Specialization
3 - Rationalization
4 - Quantification

.()) .()

^{1 -} Urbanization 2 - Tndustrialization 3 - Class relations

	.().	
	20000	
	شروم ^ش گاه علوم انسانی ومطالعات فرسمنجی	
.()	پرو، ساب و معالی درای رتال جامع علوم انسانی)
	(Sponsorship)	_
	.()	

2 - Modernization

```
.( )
             .( )
                                                .( )
                 .( )
.( )
```

^{1 -} Dysfunctions 2 - Alienation 3 - Powerless

^{1 -} Social Pattern 2 - Scientification

.().
()

ر بال جامع علوم ان انی پر تال جامع علوم ان انی

^{1 -} Documentary Method

. *()

		1
		()
	,	
'		
4	007	
-\8		
4	9997	

شرة بشكاه علوم اننانی ومطالعات فرسمنی پرتال جامع علوم اننانی

(.() .() .()

ر) د کارمار مان ای و طالعات فریخی د ای جامعاد ما است

.()

ر برال جامع علوم النانی پرتال جامع علوم النانی

()

^{1 -} Aesthetical

1 - Mass Consumption 2 - Leisure Times

ر () ال جامع علوم إن ان ال

1 - Manipulation (Herbert Hyman)

(Reference Group)

.()

. ()



1 - Participatory Democracy

) .()

.()

.()

.()

1 - Bourgeoisification
2 - Hooliganism
.() (Body' Commodification) "

·

()

()

()

()

(

مروبشگاه علوم ان انی ومطالعات فرسنخی پرتال جامع علوم ان انی

^{1 -} Monopolism

. ...

. (...

ر) د شرویش گاه علوم انیانی ومطالعات فرسخی

0.0,



3. Brohm, J.M. (1978). "Sport: a prison of measured time". London: ink links, PP: 77-175.

- 4. Cashmore, E.(2000). "Sports culture". An A-Z guide. Routledge, PP: 179, 254.
- 5. Coakley, J. (1981). "The socilogical perspective: alternative causations of violence in sport". Arena, 5(1), 1981, P: 52.
- 6. Coakley, J.(1998). "Sport in society: issues and controversies", McGraw Hill higher education, a division of the McGraw Hill companies, sixth edition, P: 323.
- 7. Coakley, J. (2001). "Sport in society: issues and controversies", McGraw Hill higher education, a division of the McGraw Hill companies, seventh edition, PP: 312-348.
- 8. Coalter, F. (1993). "Sports participation: price or priorities"? Leisure, studies, Vol. 12.
- 9. critcher, C. (1979). "Football since the war". In J. clarke, C. critcher and R. johnson (Eds), working class culture: studies in history and theory, london, hutchinson.
- 10. Dunning, E. (1999). "Sport matters: sociological studies of sport", violence and civilization, routledge, P: 107.
- 11. Eichberg, H. (1984). "Olympic sport: neocolonialism and alternatives". International review for the sociology of sport, No. 19, P: 97, 102.
- 12. Galeano, E. (1997). "Football: in sun and shadow", london, fourth estate, P: 147.
- 13. Giulianotti, R.(1999). "Football: a sociology of the global game". Plity press, PP: 40-42, 89-90.
- 14. Gratton, C. and taylor, p.(1991). "Government and the economic analysis", london, E and FN spon.

- 15. Gruneau, R. (1975). "Sport social differentiation and social inequality", in D. Ball and J. Loy (Eds), sport and social order: contribution to the sociology of sport, reading, addison wesley, PP: 117-120.
- 16. Gruneau, R. (1993). "The critique of sport in modernity: theorizing power, culture and politics of the body". In E. G. dunning, J. maguire and R.E. pearton, the sport process: a comparative and developmental approach, human kinetics publishers, P: 99.
- 17. Guttmann, A. (1978). "From ritual to record: the nature of modern sports", New York: colombia university press.
- 18. Hargreaves, J the body, sport and power relations, in J. horn, D. Jary and A. tomlinson (Eds), (1987). "Sport, leisureand social relation", routledge and kegan paul ltd, P: 149.
- 19. Hargreaves, J. (1989). "Sport and hegemony: some theoretical problems". In H. cantelon and R. gruneau (Eds) sport, culture and the modern state, toronto: university of toronto press, PP: 104-5.
- 20. Horne, J. Tomlinson, A. and Whannel, G. (2000). "Understanding sport: an introduction to the sociological and cultural analysis of sport, E and FN spon". An imprinted of routledge. London, PP: 230-232 and 268-9.
- 21. Jarvie, G. and maguire, J. (1994). "Sport and leisure in social thought", routledge, PP: 196-7.
- 22. Kidd, B. (1982). Sport, dependency and the canadian state, in H. cantelon and R. gruneau, "Sport, culture and the modern state", university of toronto press, P: 707.
- 23. Kidd, B. the elite athlete, in J. harvey and H.(1988). "Cantelon (Eds) not just a game", ottawa: university of ottawa press, P: 302.
- 24. Maguire, J. (1990). "The commercialization of sport and athletes' rights, in f. kew (ed), social scientific perspectives on sport, birtish association of sports sciences", national coaching foundation, PP: 24-7.
- 25. Marshal, G. (ed)(1998). "Dictionary of sociology", oxford, oxford university press, PP: 555-6.
- 26. Nixon, h.l.and Frey, J. H. (1996). "A sociology of sport", wadsworth publishing company, an international thomson publishing company, PP: 207-226.
- 27. Polley, M. (1998). "Moving the goalposts: a history of sport and society since 1945". routledge, PP: 67, 77.
- 28. Rigauer, B. (1993). "Sport and the economy: a development perspective, in E. G. dunning: J. Maguire and R.E. pearton, the sport

process: a comparative and developmental approach", human kinetics pubblishers.

- 29. Schaefer. T. and Lamm, P.R. (1992). "Sociology", McGraw Hill, Inc, international edition, P: 21.
- 30. Sewart, J. (1987). "The commercialization of sport", International review for the sociology of sport, 22. No. 3, P: 171.
- 31. Slack, T. (1998). "Studying the commercialization of sport": the need for critical analysis, electronic journal: http://physed.otago.ac.nz//sosol/vlil.htm.
- 32. Stone, G. american sports: from play to display, in E. dunning, sociology of sport, Cass.
- 33. Theberg, N. and Birrel, S. (1994). "Structural constrains facing women and sport". In D. margaret costa and S.R. guthrie (Eds), women and sport: interdisciplinary perspectives, champaign, illinois: human kinetics, P: 336.
- 34. Whannel, G. (1983). "Blowing the whistle: the politics of sport", london, pluto press, P: 58.
- 35. Young, K. (1988). "Violence in the workplace of professional sport", paper presented at the 9th annual NASSS meeting, cincinnati, ohio.